

Response of queries discussed during TBES Pre- Eol Conference held on 25th March'2019 at DGS, kanjurmarg, Mumbai office

Sr. No.	TBES Eol Content		Eol queries raised by participants	Clarification
1	Clause 16, Point 2, Page 30 -- Annual Turnover	The Service Provider should be a profitable company for the last 3 (three) financial years and must have an annual turnover of not less than INR 50 Crores for each of the last three financial years ending 31st March 2018	Bidder/Consortium Partner/Service Provider shall have an average turnover of minimum 50 Cr in last three years.	The Bidder / Prime Bidder in case of consortium must have positive networth for the last 3 (three) financial years and must have an annual turnover of not less than INR 50 Crores for each of the last three financial years ending 31st March 2018
2	Clause 16, point 3(a) Page 30, Technical Capabilities	The Service Provider must have successfully executed three (3) 'Turnkey IT projects' (including both application development and hardware commissioning) during the last 3 years, worth a contract value of at least INR 30 Crores each	Requested to consider execution of 3 turnkey IT projects during last 5 yrs, worth a contract value of at least Rs 30 Cr each	The Bidder/ Prime bidder in case of consortium member should have successfully executed three (3) 'Turnkey IT projects' (including both application development and hardware commissioning) during the last 5 (Five) years, worth a contract value of at least INR 30 Crores each. Documents Required- Work Order + Self Certificate of Completion (Certified by the Statutory Auditor);
3	Clause 16, point 3(b) Page 30, Technical Capabilities	The Service Provider must have successfully executed one (1) online examination Project during the last 3 years, worth a contract value of at least INR 5 Crores	Requested to modify this clause as given below: The bidder/ consortium partner / Service provider must have successfully executed on line examination project for a client in the last 5 years having a cumulative value	The Bidder / at least one member of consortium should have successfully executed one online examination project for a client in the last 5 (Five) years (individual work order with renewable clause and without change in materials) having a cumulative value of INR 5 Crores. Documents Required- Work Order + Self Certificate

			of INR 3 Crores	of Completion (Certified by the Statutory Auditor);
4	Section 19, Page 35 – Payment terms	The Implementing Agency shall be paid against monthly invoice raise in accordance with the price quoted per user per examination basis by the Service Provider in his commercial proposal.	Requested to consider rate revision at every 2 yrs	There will not be no revision in the rates during the contract period, however payment at the contracted rate shall be made within 45 days against monthly invoice raised in accordance with the price quoted per user per examination basis by the Service Provider in his commercial proposal.