



भारत सरकार/ GOVERNMENT OF INDIA
पत्तन, पोत परिवहन और जलमार्ग मंत्रालय
MINISTRY OF PORTS, SHIPPING AND WATERWAYS
नौवहन महानिदेशालय, मुंबई
DIRECTORATE GENERAL OF SHIPPING, MUMBAI

Date: 16.06.2021

Time: 11:00 hrs

**Minutes of the pre-bid meeting of EoI for Shortlisting of
consultant for establishing 'Maritime Knowledge Cluster - India**

As scheduled virtual pre-bid (EoI) meeting was held on 16.06.2021 at 11:00 hrs, for shortlisting of a consultant for establishing 'Maritime Knowledge Cluster – India'. This meeting was chaired by Capt. Vikram Singh Manhas, Nautical Surveyor-cum-DDG (Tech).

The meeting was attended by the following:

1. Capt. Vikram Singh Manhas, Nautical Surveyor-cum-DDG (Tech)
2. Capt. Manish Kumar, Nautical Surveyor-cum-DDG (Tech)
3. Mr. Anshumali Dwivedi, Antwerp Port Authority
4. Ms. Malini Dutt, Antwerp Port Authority
5. Mr. Koen Cornilly, Antwerp Port Authority
6. Mr. Ashish P Raisinghani, Ernst & Young
7. Mr. Yoganand Shanmoghham, Ernst & Young
8. Mr. Rahul Chandnani, Ernst & Young
9. Mr. Yatindra Singh, Nivesh Marine
10. Mr. Sanjeev S. Vakil, HIMT
11. Mr. Kirtan Vakil, HIMT
12. Mr. Nipun Pandey, CDAC
13. Mr. Peeyush, CDAC
14. Mr. Urjaswala Vora, CDAC
15. Ms. Shreya Bokare, CDAC

Discussions:

Following were the main issues which were discussed:

1. Eligibility of Foreign Companies/ Entities.
Refer to eligibility criteria of EoI as given in section 2.4
2. Eligibility of Consortium or MoU with Indian companies.
Companies may submit their respective bids with all the relevant data. The eligibility will be assessed by the 'tender committee' based on the information submitted.
3. Are the details for payment through Bharatkosh same as per the earlier EoI which was issued in Jan 2021?
Yes, details remain the same.
4. Will the consultant be responsible for the implementation of the cluster project including software development etc.?
There will be many aspects to the project, the consultant would be responsible for integration, implementation and running of the various sections/parts of the project. However, the consultant or his/her company may or may not be developing those sections of the project i.e those may be outsourced, however the responsibility of implementation and running would remain with the consultant.
5. Principles for awarding AMCs
It will be as per the tender document which would be issued in due course.
6. Clarification regarding delivery time of 180 days.
Consultant should be able to provide e-platform as per the scope entailed in the EoI, within the specified time period therein.
7. Specific Team requirements for consultant.
Requirements to be as per his/her organisation depending upon the project requirement.
8. Cost involved in the project
There are two cost components i.e consultancy cost and the project cost.
9. Query regarding conflict of interest as stated in section 3.5.
This refers to be organisation/companies which are undertaking similar work elsewhere.

Capt. Vikram Singh Manhas, NS Cum DDG (Tech)

Capt. Manish Kumar, NS Cum DDG (Tech)
